

**PROFESSIONAL PROFILE****Expert in Welding Processes, Procedures, Equipment and Gases**

- Fifty-Two years in the welding industry.
- At least 50% of my time was spent in pipe mills, three to be exact. Raymond International in Houma La., Jindal Steel and Pipe in Baytown, Texas and Twin Brothers Marine in Franklin, La., This makes me very experienced in Pipe mills and the welding process and procedures it takes to Fabricate Pipe. With all the variables necessary, A faster and better way is achievable.
- NCCER, SME (Subject Matter Expert) Contrend Curriculum (aka Wheels of Learning) 20 Years. This curriculum is uses in most school systems.
- Thirty-five years in education and training welding processes and procedures; at high school, junior college and major college levels.
- 10 years training Louisiana Vo-Tech school welding teachers welding processes and equipment; at the Baton Rouge facilities from 1980 to 1990.
- Owner/operator of 2 successful welding schools in South Louisiana funded by the JTPA that taught welding processes and equipment to the unemployed.
- General Manager and Welding Specialist at two large welding supply companies; Regional Manager of Linde, a division of Union Carbide Corporation. Trained sales personnel at the distributor level and customers on correct welding procedures and equipment operation.

**CAREER OVERVIEW****Applied Welding Technology****Lafayette, La – May 2007 – 2015**

- Selling and Consulting on Welding Equipment and materials and repaired gas cutting, welding and heating equipment.
- Training welders on GTAW, GMAW, SAW and FCAW was almost a daily job for me.
- Now is the time to expand and use my extensive knowledge of the welding field and apply that knowledge to an up and coming business that need my experience.

**Gulf Oxygen Company, Inc.****Houston, Texas - February, 1995 – 2007**

- General Manager and Welding Engineer.
- Deliver full range of sales and marketing concepts to twelve Sales Personnel.
- On a regular basis, trained sales personnel and customers on correct welding procedures and equipment operation.
- Section President of the local AWS Chapter.
- Served on board of directors with accountably for increasing sales and welding education of sales personnel and customers.
- Validated and approved invoicing for sales personnel commissions.
- Authored a technical book: Major Welding Processes and Gases: A Practical Guide for Welding.
- Owner of two patents on welding processes and shielding gases.

**Welding Technology and Equipment****New Iberia, Louisiana – June, 1987 – February, 1995**

- Owner and Manager of supply house carrying a full line of welding equipment and gases.
- Business included in-house repair facilities for electrical / diesel engine repair, gas welding and cutting equipment.
- Operated two welding schools that trained on all welding processes, procedures, and equipment. AWS D1.1 TKY Connections, 6GR with .045 FCAW Major Processes.
- Section President of the local AWS Chapter.

## Linde Division of Union Carbide

### **Florence, South Carolina – January 1980 to June 1987**

- Louisiana District Manager and Welding Specialist.
- Sold to and trained distributors and customers on the correct equipment and process for specific job applications.
- Raymond International was my major account for pipe mill materials and equipment.
- Trained distributors' sales personnel and instilled within them sales and educational goals.
- Key Accomplishments:
  - Increased territory's sales by 200%.
  - Trained distributors and customers in all welding processes and equipment.
  - Consistently received above average annual reviews.

## Coastal Welding Supply, Inc.

### **Beaumont, Texas – January, 1973 to June, 1980**

- Sales Manager and Welding Specialist.
- Managed efforts of a sales personnel staff of eight.
- Increased sales by 150% and GP by 100%.
- Set up a Welding Lab at the sales facility and utilized it to, on a regular basis, train sales personnel and customers on correct welding procedures and equipment operation.
- Section President of the local AWS Chapter.

## COMPUTER SKILLS

- Major Windows applications, QuickBooks, Peachtree, Internet, E-Mail, Word and Excel on PC or Mac.

## EDUCATION

- Panola Jr. College - Carthage, Texas – Accounting
- Massey Business College - Nacogdoches, Texas - Accounting Degree
- Over a period of forty years, attended fifty-plus schools and seminars on all aspects of welding, welding processes, procedures and equipment. This has resulted in a long and successful career; giving me the background for any position in the Welding field.

## AFFILIATIONS – MEMBERSHIPS - ACTIVITIES - HONORS

- Ten years as SME for NCCER preparing Contrend Curriculum (Wheels of Learning), welders' training manuals, that are used nation wide.
- Ten years teaching Louisiana Vo-Tech instructors welding processes and equipment.
- AWS, ABC, ASME, NACE, API
- All Masonic organizations.
- Hold two patents on welding processes and gases.
- Authored a technical book: Major Welding Processes and Gases – A Practical Guide for Welding.
- Recognition and Certificates of Appreciation for speaking and teaching to many trade organizations.

## REFERENCES

Lee Matherne  
Premier Casing  
337-884-8584

Steven Foster  
281-224-4756  
2606 Hilldale Park Lane  
Spring, Texas 77386

Ralph Herpin  
337-298-0320  
407 Cheyene Circle  
Scott, Louisiana 70583

R.B. (Bob) Taylor  
287-383-1331  
13326 Bay Place  
Beach City, Texas 77523

Bennett Blocker, Oil and Gas Specialist  
713-623-6900

Joe Swift, Oxy-Fuel Specialist  
281-447-5272

Bob Martin – Jim Hampton  
Linde

Letters of reference, upon request.